




InfoSense Ltd  Zambia is an ICT Solutions Provider, incorporated in Lusaka, Zambia that attains a strong technological know-how, an extensive solutions portfolio and modifiable of the shelf (MOTS) software products.

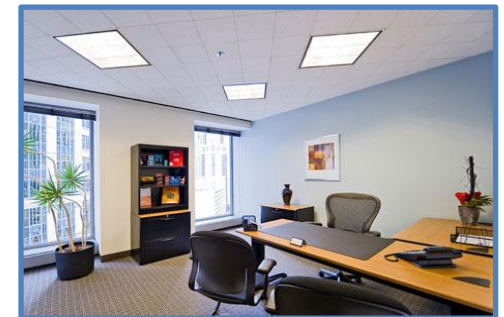
About us

Being incorporated on 2013 in Lusaka, Zambia, **InfoSense Ltd.** serves customers and partners in the region of Sub-Saharan Africa with ICT Solutions and innovative systems.

With an extensive solutions' portfolio from partnerships of major European and American ICT vendors, **Infosense** is offering tailor-made solutions based on the composition of best-of-breed software and hardware complimented by local services provided by professional engineers and specialists.

With numerous case studies and extensive technical capability in implementing, supporting and administrating ICT projects and software solutions in SE Europe, **Infosense's** offerings, extend to several industries in the public and private sectors.

InfoSense Ltd
Zambia



Lusaka, Rhodes Park
2nd Floor, Elunda 2, Rhodes
Park, Lusaka, Zambia
Tel. +260 211 372 723
contact@infosenseltd.com



ANDREAS VLACHOS
Director
Technical Operations

Mr. Vlachos started his career in 1990 when he founded a pioneer software company.

Mr. Vlachos has utilized his knowledge and experience in programming and analysis, next to his tasks as Materials and Quality Engineer and along with Mr. Emmanouilidis established DATA CONCEPT S.A., an ICT Solutions Provider with an extensive footprint in SE Europe and Africa.

As the CTO of DATA CONCEPT S.A., Mr. Vlachos has managed and administered more than 300 composite ICT Projects in Greece, Bulgaria and Cyprus.

Mr. Vlachos holds a Mining Engineering Degree from the National Technical University of Athens (NTUA). He is a member of the Technical Chamber of Greece (TEE), the Greek Computer Society (GCS) and a certified quality assurance inspector of TUV-HELLAS.

He was born in Athens in 1967. Mr. Vlachos speaks English and French.



CHRISTOS EMMANOULIDIS
Director
Business Development

Mr. Emmanouilidis has vast professional experience in Greece and abroad. He started his career in 1993 as a designer, civil-geomaterials engineer in Kentucky, USA.

Tracing the business opportunities arising from the need to combine and integrate IT systems specialized on infrastructure projects, Mr. Emmanouilidis along with Mr. Vlachos, established DATA CONCEPT S.A.

Mr. Emmanouilidis holds a BSc. in Civil Engineering from W. Kentucky University and an MSc in Geomaterials from Queen Mary University of London. He is a member of the American Society of Civil Engineers (ASCE).

He was born in Athens in 1968 and has graduated from the Italian School of Athens. He speaks Italian and English.



RAYMOND LUMBUKA
Managing Director

Raymond Lumbuka is a Business Development and Key Account Management Professional with both local and international experience in sales, marketing and business development.

Mr.Lumbuka started his career in 2006 working for NECOR Zambia Limited.,Rising through the ranks to Business Solutions Manager, he has received extensive International Trainings in Business Intelligence, eBusiness and Enterprise Solutions

For several years has directed business with Enterprise customers, Mining Companies, Government, Tecos, ISPs and multinational companies as well as World-wide partnerships.

Mr.Lumbuka is a Graduate from the University of Zambia with a Bsc in Agricultural Economics. He is a member of the Economics Association of Zambia and the Zambia Institute of Marketing.

Mr.Lumbuka was Born in Livingstone, Zambia and he speaks English and Bemba.

identify . unify . simplify

“Our purpose is to make **Infosense** a ‘trademark’ of high quality IT solutions that provide effective work and contribute in efficient data exchange. We do that by **identifying** the needs of our clients, **unifying** information and data exchange using a SOA approach and **simplifying** all systems operations the best possible way”.

**Christos Emmanouilidis,
Director Business Development**

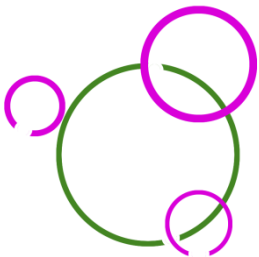
We aspire to play an essential role concerning bridging the digital divide in Africa by optimizing communication, increase businesses’ competitiveness and upgrade citizens' living standards.

**Andreas Vlachos,
Director Technical Operations**

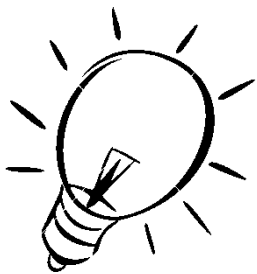
Our edge



Our people are the right people for the job. A passionate, local team of intramural and local experts with extensive technical expertise and industry knowledge



A strong network of partners. Ability to bring best of breed products and practices from leading technological companies and IT manufacturers



Simple and innovative solutions that is easy to adopt and use. Cross-industry and e-business solutions that will help you manage your business better by turning data into useful info



TECHNOLOGY INDEPENDENCE. Flexibility to identify each client's challenges and to suggest and optimize the appropriate technological choices

Offerings

1. Business & Workplace Solutions

2. Public & Enterprise Solutions

3. Industry Solutions

4. Digital Marketing Solutions

1. Business & Workplace Solutions

- ◆ Documents and Records Management
- ◆ Digitization and ICR. Storing, filing and barcoding
- ◆ Enterprise Resource Planning (ERP)
- ◆ Customers Resource Management (CRM)
- ◆ Mobile Applications
- ◆ Procurement and Contract Management
- ◆ Quality Systems management
- ◆ Dynamic Reporting

2. Public & Enterprise Solutions

- ◆ Asset Management
- ◆ Fleet Management
- ◆ Real Time location Systems
- ◆ Business Analytics and BI Solutions
- ◆ Enterprise Mobility (BYOD)
- ◆ Case and Process Management
- ◆ WiFi Networks and Smart WiFi Solutions
- ◆ Datacenter solutions
- ◆ Building Energy Management

3. Industry Solutions

- ◆ Banking Solutions
- ◆ Engineering and construction solutions
- ◆ E-Government and Public Administration
- ◆ GIS and Geospatial Solutions
- ◆ Mining Solutions
- ◆ Railway Management and Monitoring
- ◆ Logistics management
- ◆ Academics collaboration platform
- ◆ Irrigation and Water Management

4. Digital Marketing Solutions

- ◆ Global web identity solutions (websites)
- ◆ Digital Signage
- ◆ Mobile Advertising
- ◆ Social Media and web marketing
- ◆ Digital Marketing Analytics



Microsoft
CERTIFIED
Partner

ORACLE Gold
Partner

For more information, please call Infosense ltd.:

Tel. +260 211 372 723

contact@infosenseltd.com

Services and bundled applications

ICT Consulting & Modernization



- **Information Management**
- **ICT Public - Private Partnerships**

Implementation Services



- **Software Development**
- **Systems Integration**
- **Geoinformatics**
- **Data Migration**
- **Technical Support**
- **Training**
- **Digitization**

Application Outsourcing



- **Platform As A Service**
- **SaaS**

IT Services

We supply government agencies and private-sector companies with a range of IT services such as consulting, digitization, web based software development and web marketing. We develop WebGIS applications that combined with other business solutions are suitable for exposing data on any digital map. Our systems are exploited via mobile handsets (device independent), personal computers and other terminals accentuating internet services

ICT Products

We install and support all types of hardware and network products such as WiFi systems, servers, workstations - peripherals and integrate them with best of breed applications essential to the construction of composite IT systems as turn-key solutions.

Software Products

Our IT software products portfolio includes: knowledge management systems, digital citizenship applications, eco-friendly solutions and digital signage equipment and applications.